

Staff Report

From: Michelle Hayes

RE: February 2020 Liquor Operations Financial Statements

Please find attached the February 2020 financial statements.

Items highlighted in **PURPLE on the P&L's** are areas I am noting. Please note, per the request of the council, the bond payments were moved into the normal net income/loss section. The bond payments are a true cost of doing business and should be noted here for realistic numbers.

On Sale – Net loss of \$7,164.06. We had some legal fees included in our professional fees causing a slightly higher amount than normal. We also paid for the conference the managers were to attend which is recorded in the training expense. We are continuing with general repairs, maintenance and upgrades in the bar so our maintenance/repair accounts are more than usual as well. Looking at February 2020 compared to February 2019, we had about \$17,000 more in sales. The negative wine cost of goods has to do with some items that I had coded to a different category such as beer or liquor on my side, however the bar has it coded to wine in their inventory. Due to the way the purchases are entered, there is no way to go back and find the specific invoices to correct and it is only coded that way for better visibility internally. It doesn't change any of the numbers, but that needed to be pointed out.

Off Sale – Net income of \$6,152.63. Items to note include the \$10,595.00 in repairs. This is an offset of the insurance check we received back in September of last year. Please see those previous financials for reference. The work was completed and paid out. We also paid for the conference the managers were to attend which is noted in training. Revenue was just under \$187,000 for the month. Sales are up just over \$16,000 from February 2019.

Net Income After Depreciation add back:

	<u>Month</u>	<u>Year-to-Date</u>
On Sale	(4,046.05)	(6,432.27)
Off Sale	8,524.39	18,814.05