

**City of Stacy
Monthly P & L Summary
2020 Consolidated**

	Month						YTD
	January	February	March	April	May	June	
Sales							
On Sale							
Beer	22,812.26	22,444.40	0.00	0.00	0.00	0.00	45,256.66
Banquet	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Liquor/Other Discounts	(21.75)	0.00	0.00	0.00	0.00	0.00	(21.75)
Food Discounts	(1,322.08)	(724.48)	0.00	0.00	0.00	0.00	(2,046.56)
Liquor	16,867.90	17,752.10	0.00	0.00	0.00	0.00	34,620.00
Wine	1,524.99	1,384.24	0.00	0.00	0.00	0.00	2,909.23
Cigarettes	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Food	25,948.78	25,365.95	0.00	0.00	0.00	0.00	51,314.73
Miscellaneous	1,846.43	2,118.53	0.00	0.00	0.00	0.00	3,964.96
Total On Sale	67,656.53	68,340.74	0.00	0.00	0.00	0.00	135,997.27
Off Sale							
Beer	90,263.85	89,576.57	0.00	0.00	0.00	0.00	179,840.42
Liquor	70,063.54	67,806.03	0.00	0.00	0.00	0.00	137,869.57
Wine	20,286.58	21,151.85	0.00	0.00	0.00	0.00	41,438.43
Mix	4,605.38	4,619.62	0.00	0.00	0.00	0.00	9,225.00
Cigarette/Tobacco	3,984.19	3,372.60	0.00	0.00	0.00	0.00	7,356.79
Other	(67.04)	157.92	0.00	0.00	0.00	0.00	90.88
Total Off Sale	189,136.50	186,684.59	0.00	0.00	0.00	0.00	375,821.09
ATM Income	906.80	925.60	0.00	0.00	0.00	0.00	1,832.40
Pull Tab Income	1,750.00	1,614.60	0.00	0.00	0.00	0.00	3,364.60
Vending Income	1,060.89	413.21	0.00	0.00	0.00	0.00	1,474.10
Total All Sales	260,510.72	257,978.74	0.00	0.00	0.00	0.00	518,489.46
Cost of Goods Sold							
On Sale Liquor	1,734.18	3,088.34	0.00	0.00	0.00	0.00	4,822.52
On Sale Food	11,465.99	10,920.67	0.00	0.00	0.00	0.00	22,386.66
On Sale Wine	672.62	(335.17)	0.00	0.00	0.00	0.00	337.45
On Sale Beer	4,618.83	6,374.49	0.00	0.00	0.00	0.00	10,993.32
On Sale N/A	1,102.21	655.64	0.00	0.00	0.00	0.00	1,757.85
On Sale Delivery	98.10	99.36	0.00	0.00	0.00	0.00	197.46
Bar Supplies	504.08	344.20	0.00	0.00	0.00	0.00	848.28
Off Sale COGS	150,726.91	142,109.95	0.00	0.00	0.00	0.00	292,836.86
Off Sale Delivery	1,209.79	1,003.29	0.00	0.00	0.00	0.00	2,213.08
Total COGS	172,132.71	164,260.77	0.00	0.00	0.00	0.00	336,393.48
Gross Profit	88,378.01	93,717.97	0.00	0.00	0.00	0.00	182,095.98
Expenses							
Advertising	2,876.97	870.83	0.00	0.00	0.00	0.00	3,747.80
Cash Short/(Over)	98.81	22.45	0.00	0.00	0.00	0.00	121.26
Accounting/Auditing	2,100.00	2,100.00	0.00	0.00	0.00	0.00	4,200.00
Bad Debt	(132.16)	0.00	0.00	0.00	0.00	0.00	(132.16)
Communications	569.71	574.03	0.00	0.00	0.00	0.00	1,143.74
Computer Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Depreciation	5,489.77	5,489.77	0.00	0.00	0.00	0.00	10,979.54
Dues & Subscriptions	151.32	151.32	0.00	0.00	0.00	0.00	302.64
Employee Wellness	72.10	0.00	0.00	0.00	0.00	0.00	72.10
Fees/Service Charges	4,810.35	4,344.30	0.00	0.00	0.00	0.00	9,154.65
Insurance	2,142.26	2,142.26	0.00	0.00	0.00	0.00	4,284.52
Licenses & Permits	798.38	1,075.12	0.00	0.00	0.00	0.00	1,873.50
Maintenance	2,223.40	1,688.72	0.00	0.00	0.00	0.00	3,912.12
Miscellaneous	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Music & Bar Entertainment	200.00	400.00	0.00	0.00	0.00	0.00	600.00
Payroll Expenses	45,181.95	42,859.16	0.00	0.00	0.00	0.00	88,041.11
Employee Health/Life/Dental	949.13	949.13	0.00	0.00	0.00	0.00	1,898.26
Employee 457 Plan Benefit	757.27	757.27	0.00	0.00	0.00	0.00	1,514.54
Unemployment Benefits	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Postage & Delivery	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Professional Services	1,581.22	2,325.34	0.00	0.00	0.00	0.00	3,906.56
Rent	815.48	1,014.63	0.00	0.00	0.00	0.00	1,830.11
Repairs	0.00	12,071.43	0.00	0.00	0.00	0.00	12,071.43
Sales Tax Expense	200.95	381.64	0.00	0.00	0.00	0.00	582.59
Shipping/Freight	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Supplies	3,668.80	3,390.99	0.00	0.00	0.00	0.00	7,059.79
Training/Education	0.00	848.00	0.00	0.00	0.00	0.00	848.00
Travel & Ent	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Utilities	4,834.21	4,618.55	0.00	0.00	0.00	0.00	9,452.76
Total Expenses	79,389.92	88,074.94	0.00	0.00	0.00	0.00	167,464.86
Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Interest Income	(348.10)	(268.06)	0.00	0.00	0.00	0.00	(616.16)
Interest Expense	1,839.18	1,839.18	0.00	0.00	0.00	0.00	3,678.36
Prior Period Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Bond Issuance Fee	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Bond Payment	5,083.34	5,083.34	0.00	0.00	0.00	0.00	10,166.68
Net Income	2,413.67	(1,011.43)	0.00	0.00	0.00	0.00	1,402.24
Add back Depreciation	5,489.77	5,489.77	0.00	0.00	0.00	0.00	10,979.54
Net After Depreciation Return	7,903.44	4,478.34	0.00	0.00	0.00	0.00	12,381.78

6 month income
125,584.89

YTD Income
12,381.78

**City of Stacy
Monthly P&L Summary
2020 On Sale**

	Month						YTD			
	January	February	March	April	May	June		month avg	ytd avg	normal avg
Sales										
On Sale										
Beer	22,812.26	22,444.40					45,256.66			
Banquet							0.00			
Liquor/Other Discounts	(21.75)						(21.75)			
Food discounts	(1,322.08)	(724.48)					(2,046.56)			
Liquor	16,867.90	17,752.10					34,620.00			
Wine	1,524.99	1,384.24					2,909.23			
Cigarettes							0.00			
Food	25,948.78	25,365.95					51,314.73			
Miscellaneous	1,846.43	2,118.53					3,964.96			
Total On Sale	67,656.53	68,340.74	0.00	0.00	0.00	0.00	135,997.27			
Off Sale										
Beer							0.00			
Liquor							0.00			
Wine							0.00			
Mix							0.00			
Cigarette/Tobacco							0.00			
Other							0.00			
Total Off Sale	0.00	0.00	0.00	0.00	0.00	0.00	0.00			
ATM Income	852.90	890.50					1,743.40			
Pull Tab Income	1,750.00	1,614.60					3,364.60			
Vending Income	1,060.89	413.21					1,474.10			
Total All Sales	71,320.32	71,259.05	0.00	0.00	0.00	0.00	142,579.37			
Cost of Goods Sold										
On Sale Liquor	1,734.18	3,088.34					4,822.52	23%	22%	30%
On Sale Food	11,465.99	10,920.67					22,386.66	40%	44%	40%
On Sale Wine	672.62	(335.17)					337.45			
On Sale Beer	4,618.83	6,374.49					10,993.32			
On Sale N/A	1,102.21	655.64					1,757.85			
Delivery	98.10	99.36					197.46			
Bar Supplies	504.08	344.20					848.28			
Total COGS	20,196.01	21,147.53	0.00	0.00	0.00	0.00	41,343.54			
Gross Profit	51,124.31	50,111.52	0.00	0.00	0.00	0.00	101,235.83			
Expenses										
Advertising	2,476.97	470.83					2,947.80			
Cash Short/(Over)	(43.53)	76.88					33.35			
Accounting/Auditing	1,050.00	1,050.00					2,100.00			
Bad Debt							0.00			
Communications	355.65	360.63					716.28			
Computer Expense							0.00			
Depreciation	3,118.01	3,118.01					6,236.02			
Dues & Subscriptions	45.00	45.00					90.00			
Employee Wellness							0.00			
Fees/Service Charges	1,089.23	1,269.60					2,358.83			
Insurance	1,322.60	1,322.60					2,645.20			
Licenses & Permits	564.70	841.44					1,406.14			
Maintenance	2,183.40	1,648.72					3,832.12			
Miscellaneous							0.00			
Music & Bar Entertainment	200.00	400.00					600.00			
Payroll Expenses	28,940.47	28,098.83					57,039.30			
Employee Health/Dental/Life	521.82	521.82					1,043.64			
Employee 457 Plan Benefit	49.77	49.77					99.54			
Unemployment Benefits							0.00			
Other Equipment							0.00			
Postage & Delivery							0.00			
Professional Services	1,017.50	2,190.17					3,207.67			
Rent	133.90	333.05					466.95			
Repairs		1,476.43					1,476.43			
Sales Tax Expense	191.91	373.08					564.99			
Shipping/Freight							0.00			
Supplies	3,208.12	2,994.66					6,202.78			
Training/Education		499.00					499.00			
Travel & Ent							0.00			
Utilities	3,455.31	3,346.95					6,802.26			
Total Expenses	49,880.83	50,487.47	0.00	0.00	0.00	0.00	100,368.30			
Other Income							0.00			
Interest Income	(174.81)	(134.41)					(309.22)			
Interest Expense	1,839.18	1,839.18					3,678.36			
Bond Issuance Fee							0.00			
Bond Payment	5,083.34	5,083.34					10,166.68			
Net Income	(5,504.23)	(7,164.06)	0.00	0.00	0.00	0.00	(12,668.29)			
Add back Depreciation	3,118.01	3,118.01	0.00	0.00	0.00	0.00	6,236.02			
Net After Depreciation Return	(2,386.22)	(4,046.05)	0.00	0.00	0.00	0.00	(6,432.27)			

6 month income
(19,872.16)

YTD Income
(6,432.27)

**City of Stacy
Monthly P&L Summary
2020 Off Sale**

	Month						YTD			
	January	February	March	April	May	June		current month	ytd avg	normal avg
Sales										
On Sale										
Beer							0.00			
Banquet							0.00			
Liquor							0.00			
Wine							0.00			
Cigarettes							0.00			
Food							0.00			
Miscellaneous							0.00			
Total On Sale	0.00	0.00	0.00	0.00	0.00	0.00	0.00			
Off Sale										
Beer	90,263.85	89,576.57					179,840.42			
Liquor	70,063.54	67,806.03					137,869.57			
Wine	20,286.58	21,151.85					41,438.43			
Mix	4,605.38	4,619.62					9,225.00			
Cigarette/Tobacco	3,984.19	3,372.60					7,356.79			
Other	(67.04)	157.92					90.88			
Total Off Sale	189,136.50	186,684.59	0.00	0.00	0.00	0.00	375,821.09			
ATM Income	53.90	35.10					89.00			
Pull Tab Income							0.00			
Vending Income							0.00			
Total All Sales	189,190.40	186,719.69	0.00	0.00	0.00	0.00	375,910.09			
Cost of Goods Sold										
On Sale Liquor/Misc							0.00			
On Sale Food							0.00			
Off Sales COGS	150,726.91	142,109.95					292,836.86	76.7%	78.5%	77%
Off Sale Delivery	1,209.79	1,003.29					2,213.08			
Total COGS	151,936.70	143,113.24	0.00	0.00	0.00	0.00	295,049.94			
Gross Profit	37,253.70	43,606.45	0.00	0.00	0.00	0.00	80,860.15			
Expenses										
Advertising	400.00	400.00					800.00			
Cash Short/(Over)	142.34	(54.43)					87.91			
Accounting/Auditing	1,050.00	1,050.00					2,100.00			
Bad Debt	(132.16)						(132.16)			
Communications	214.06	213.40					427.46			
Computer Expense							0.00			
Depreciation	2,371.76	2,371.76					4,743.52			
Dues & Subscriptions	106.32	106.32					212.64			
Employee Wellness	72.10						72.10			
Fees/Service Charges	3,721.12	3,074.70					6,795.82			
Insurance	819.66	819.66					1,639.32			
Licenses & Permits	233.68	233.68					467.36			
Maintenance	40.00	40.00					80.00			
Miscellaneous							0.00			
Music & Bar Entertainment							0.00			
Payroll Expenses	16,241.48	14,760.33					31,001.81			
Employee Health/Life/Dental	427.31	427.31					854.62			
Employee 457 Plan Benefit	707.50	707.50					1,415.00			
Unemployment Benefits							0.00			
Other Equipment							0.00			
Postage & Delivery							0.00			
Professional Services	563.72	135.17					698.89			
Rent	681.58	681.58					1,363.16			
Repairs		10,595.00					10,595.00			
Sales Tax Expense	9.04	8.56					17.60			
Shipping/Freight							0.00			
Operating/Office Supplies	460.68	396.33					857.01			
Training/Education		349.00					349.00			
Travel & Ent							0.00			
Utilities	1,378.90	1,271.60					2,650.50			
Total Expenses	29,509.09	37,587.47	0.00	0.00	0.00	0.00	67,096.56			
Other Income							0.00			
Interest Income	(173.29)	(133.65)					(306.94)			
Interest Expense							0.00			
Prior Period Expense							0.00			
Bond Issuance Fee							0.00			
Bond Payment							0.00			
Net Income	7,917.90	6,152.63	0.00	0.00	0.00	0.00	14,070.53			
Add back Depreciation	2,371.76	2,371.76	0.00	0.00	0.00	0.00	4,743.52			
Net After Depreciation Return	10,289.66	8,524.39	0.00	0.00	0.00	0.00	18,814.05			
										6 month income 145,457.05
										YTD Income 18,814.05